

June 1, 2011

Mr. Philip Howell Chief Executive Officer and Superintendent of Financial Services Financial Services Commission of Ontario 5160 Yonge Street, Box 85, Toronto, ON M2N 6L9

Dear Mr. Howell:

Re: June 2011 Statement of Priorities

The ACPM, through its Ontario Regional Council, is pleased to provide comments on FSCO's recently updated Statement of Priorities. We applaud FSCO's initiatives in holding stakeholder meetings and other consultative processes, along with the risk based regulation approach. We continue to encourage FSCO to engage their stakeholders early in any such process to provide input before strategic priorities are set and budgeted.

Background

The ACPM is the informed voice of retirement income providers for Canadians.

Established in 1976, the ACPM advocates for an effective and sustainable Canadian retirement income system. Our members are drawn from all aspects of this industry from one side of this country to the other. They represent over 300 pension plans consisting of more than 3 million plan members, with assets under management in excess of \$300 billion.

The ACPM promotes its vision for the development of a world-leading retirement income system in Canada by championing the following Guiding Principles:

- Clarity in legislation, regulations and retirement income arrangements;
- Balanced consideration of other stakeholders' interests; and
- Excellence in governance and administration

The ACPM regularly advocates and participates in public dialogue on pension issues.

Continuing Opportunities for Change

The ACPM believes that it is possible for the government and those charged with the responsibility of regulating pension plans to create an environment in which pension plans can flourish and continue to be an important part of retirement income security for citizens of Ontario.

In many ways, the current system of pension regulation in Ontario is strong. In other ways however it does little to encourage plan sponsors to continue existing plans or establish new plans. A greater sense of balance and fairness needs to be brought to the legal and regulatory context of pensions in Ontario. Creating this balance would be an excellent way for the government to encourage the growth and health of both DB and DC pension plans. We applaud the government for starting down the path toward pension reform, but are concerned that many of the legislated changes are not yet proclaimed and/or are pending corresponding regulations to give effect to the changes. We strongly believe that the reform process should continue and in fact should be one of the highest priorities moving forward. FSCO and the Ministry of Finance should be sending clear signals to Plan sponsors and Plan administrators that they are open to continuing this process and want to partner with the pension community.

To that end we encourage FSCO to make as one of its priorities, the speedy development of the many policies that will inevitably be required in respect of the forthcoming regulations required in respect of Bill 236, Bill 120 and other changes to the PBA. Such policies should be clear and concise and should be predicated on a practical and pragmatic approach to pension plan administration following consultation with the pension community. Implementing and developing such policies should be among FSCO's highest priorities, if not the highest, in the coming year.

Additional Priorities

In addition to the high priority we hope FSCO will attach to implementing the policies required from the anticipated regulations implementing phases I and II of pension reform, we note the following additional priorities we think should also be addressed by FSCO.

We would encourage FSCO to engage DC pension plan sponsors in an open dialogue to better understand their regulatory needs. Given their increasing role in retirement income security this will be an increasingly important dialogue.

Following the *Smith v. Casco* decision, which effectively invalidates spousal forms that may have differed from the prescribed form and thus discourages plan administrators from making even minor changes that may better suit the needs of their pension plan, we would urge FSCO to make changes to the spousal waiver forms so that it may better apply to all types of pension plans. Alternatively, the content that should be included in the form could simply be prescribed (similar to what is done for annual member statements or wind-up statements) so that plan administrators can develop a form that best applies to their plan and membership.

In terms of the marriage breakdown regulations, which were recently released in draft form, they are very complex and we would urge FSCO to convey to the Ministry of Finance the need for administrative simplicity over seeking a complex regime with a very high degree of exactness in the calculations to be performed in relation to the various aspects the pension to be included in

the pension value to be attributed to the marriage. Furthermore, a key issue for administrators is having a "safe harbour" of not being called into court over providing prescribed calculations – if such protection is not available, administrators need to be able to recover the costs of being involved in such a matter. We would also urge FSCO to bear these concerns in mind when formulating any policies and/or forms which may flow from the final regulations.

Key Issues/Themes

In addition to the above, we have identified major issues/themes on which we continue to urge FSCO to take a leadership role. After all, Ontario employs the greatest number of Canadian workers, all relying on a fair and comprehensive pension system.

Within the voluntary pension system, an overriding goal of all governments should be to encourage broad pension plan coverage. It is evident that a greater burden will have to be borne by society if a large group of individuals retire without adequate retirement income. We understand that FSCO (or PCO) used to have the goal of expanding pension plan coverage. While we understand why this does not appear in FSCO's recent Statement of Priorities, we respectfully request that you acknowledge where possible that regulatory decisions not work against coverage goals.

Although gratified to see the continued effort by FSCO towards a coordinated approach to regulatory issues, we make note that this goal has not yet been achieved. Differing regulatory requirements among the multiple jurisdictions in Canada continue to create problems, ambiguity and unnecessary additional costs for multi-jurisdictional employers and plan members who move between jurisdictions. The ACPM suggests that an important step toward this is the harmonization of legislation within the Canadian pension environment. It is important to incorporate the idea that plans may have differences but the harmonization of the rules applicable to these plans is critical for the continuation of their role in the retirement system in Canada.

The primary solution is pension legislation treating the various risk/reward arrangements appropriately. All parties should be treated fairly according to the risks they face, and the risks that are appropriate need to be clearly identified. Legislators and regulators must recognize that all plans are not alike and make appropriate adjustments to recognize the different types of arrangements. We urge FSCO to take a leadership role in this regard, both with the Government of Ontario and in its discussions with other members of CAPSA.

We recognize the recent efforts of FSCO to engage stakeholders in resolving issues; however we strongly urge more intense utilization of stakeholder groups, with FSCO contacting them earlier and more frequently in the process. Calling upon industry expertise would not only result in a potentially better outcome with stronger acceptance across multiple stakeholder groups, but could reduce the manpower required by FSCO to adequately assess and recommend positive changes. We believe that the large majority of plan sponsors, plan administrators and service providers have the best interests of plan beneficiaries in mind as they look to rejuvenate the pension system. This engagement of stakeholders is all the more critical as pension reforms go into effect and policies to address aspects of such reforms are required to be developed by FSCO.

Finally, the ACPM encourages fiscal accountability on the part of FSCO. Although it is accountable to the Government of Ontario, there is no mechanism for FSCO to account to its

stakeholders for what it does for the levies gathered. Good governance practices would demand this accountability.

Review of the Statement of Priorities

We provide comments below on several of the pension plan related initiatives outlined in the Statement of Priorities. We have included suggestions and questions and are hopeful FSCO will engage the ACPM in a follow-up discussion. We realize that many priorities are carrying over from previous years and understand that executing of some of the initiatives requires a longer term perspective, but we would like to see more detailed updates on progress towards these initiatives.

- We remain interested in the plans to develop a comprehensive approach to risk-based regulation of pension plans and commend FSCO on its recent draft guidance in this area on which we previously commented. As this process continues to develop, we continue to urge FSCO to consult with stakeholders and associations such as ACPM to provide input in establishing such risk-based principles.
- We understand that several initiatives have been undertaken by FSCO to make the
 delivery of services and collection of data more efficient for pension plans. Knowing that
 FSCO has been holding more face-to-face meetings with stakeholders, we would
 encourage you to survey pension plans to get feedback on these improvements.
- We understand that FSCO has increased the number of meetings it has with various stakeholder groups and we support this initiative. The ACPM in particular would be pleased to be consulted on pension related issues that you may consider in the future.
- In addition, we believe that FSCO is uniquely positioned to provide valuable input to the
 Ministry of Finance as it continues with its development of new policy affecting pension
 plans. We encourage you to provide the input coming from your various stakeholder
 groups to the Ministry so that they have a clear understanding of the implications of any
 changes, both from an administrative and implementation standpoint.

Summary

Overall, the pension environment must recognize that employment pension plans are voluntary in nature. Plans should be governed and managed with a view to balancing the interests of the plan members with the need to encourage the proper funding and preservation of the pension plan – not to mention the establishment of new plans. Pension plan rules must respect the context of the specific arrangement reached between a plan sponsor(s) and its members. We look forward to participating with FSCO in achieving the above objectives in an open, transparent, and timely manner.

Sincerely.

Bryan D. Hocking Chief Executive Officer